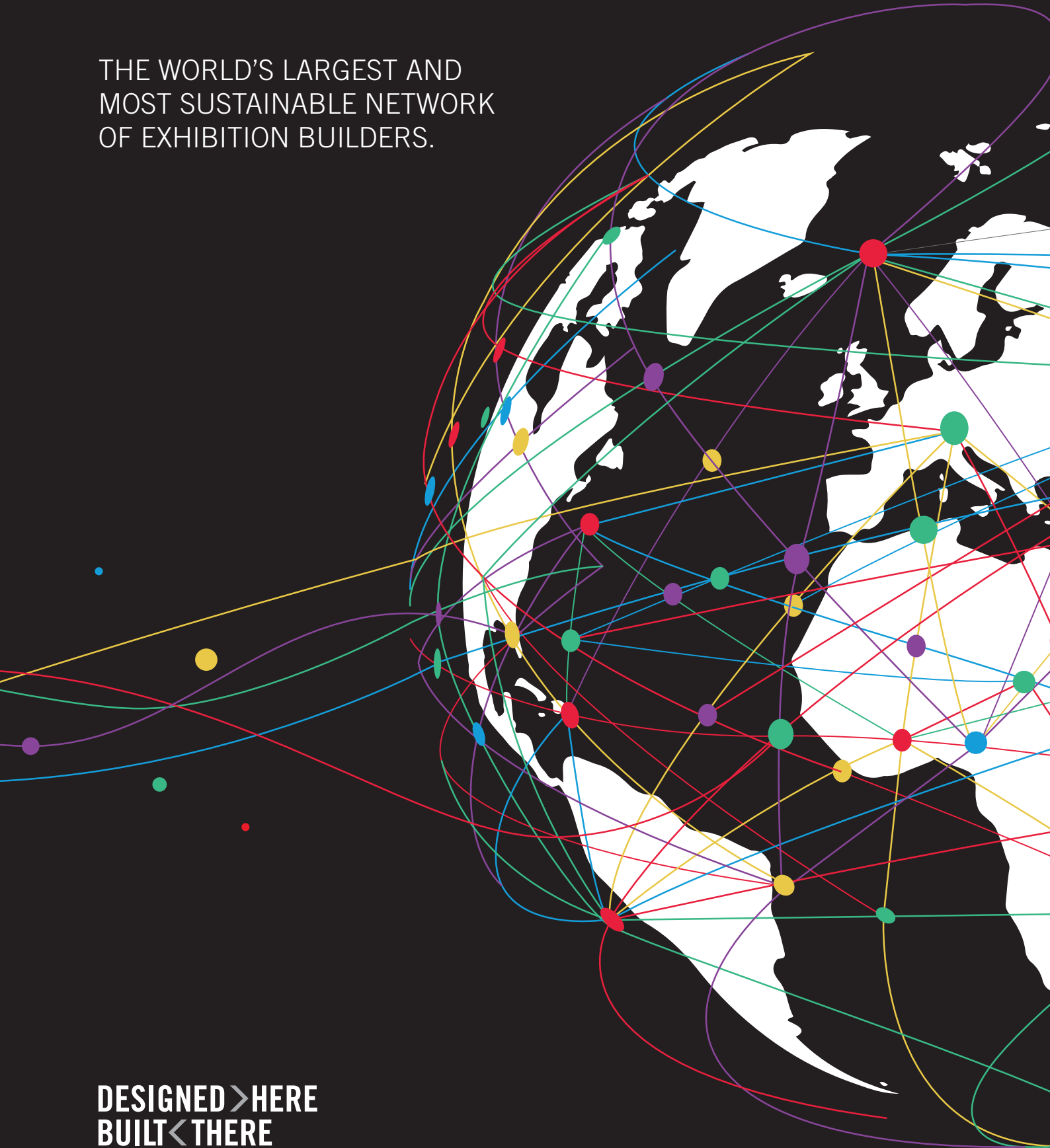




OCTANORM SERVICE PARTNER INTERNATIONAL

THE WORLD'S LARGEST AND
MOST SUSTAINABLE NETWORK
OF EXHIBITION BUILDERS.



DESIGNED > HERE
BUILT < THERE

YOUR EXHIBITION BOOTH WORLDWIDE OCTANORMED

HIGH QUALITY

The same high quality standards. Everywhere. Make no concessions when it comes to your national or international exhibitions and rely on the tried and tested OCTANORM system - made of durable aluminum with sophisticated features for individual stand designs and innovative ideas.



SUSTAINABILITY

Fewer miles. Smaller carbon footprint. Realize your projects sustainably from now on: With the OSPI network, up to 65% of the CO₂ emissions of a project can be saved. How does it work? Thanks to partners with a global presence, transport and flight routes can be avoided, as material and construction personnel are already at the destination.



OSPI

OCTANORM Service Partner International, or OSPI for short, unites a global team of experts: Your local OSPI works hand in hand with a network of more than 115 partners in 43 countries and supports you from planning to completion. OSPI – a network you can rely on across all national borders.

WORLDWIDE NETWORK

Over 110 partners. In 43 countries. The OSPI network is represented almost everywhere in the world and offers a pool of materials and personnel that can be accessed worldwide - without long transport routes or flights. And since the members know each other and speak the same language, communication around the world is simplified.



EXPERT KNOWLEDGE

Different countries. Individual laws and guidelines. So why not work with a local partner who knows all about it? Regardless of whether it is a question of stand design or providing materials, clarification of the safety and customs regulations on site: We always have the right expert.



OVER 110 PARTNERS AROUND THE WORLD.

OSPI simplifies procedures, facilitates communication and delivers smooth workflows.

It's the perfect partnership founded on trust and on the reassuring feeling of being able to rely on your partners at any time and in any place. This is precisely the philosophy of OCTANORM Service Partner International: cooperation based on trust in the area of exhibition stand construction no matter where in the world.



> WE ARE...

your personal advisor, contractor and partner abroad at the same time. Whatever the next step in your project, we are always there for you.

> WE WORK...

with the same system. This means we can guarantee the highest level of quality and precise execution – at any trade fair location in the world.

> OUR BASIS: TRUST

Regular events, long-term cooperation and the resulting friendships: OSPI is more than just a network. We are colleagues who know each other personally, trust each other and work focused on one goal.

> WE OFFER...

a simple solution for your trade fairs abroad. And that conveniently from a single source, because your direct contact person takes care of the cooperation with the OSPI abroad.

> WE HELP...

you in all languages and countries. With our country-specific know-how, perfect understanding by our country partners is a matter of course.

> OUR KNOW-HOW: EXPERTISE

Decades of professional experience in the trade fair sector and a targeted exchange of knowledge across national borders make OSPI your global network of experts. We all have the same goal: your trade fair success!

> OUR CONTRIBUTION: SUSTAINABLE & COST-OPTIMIZED

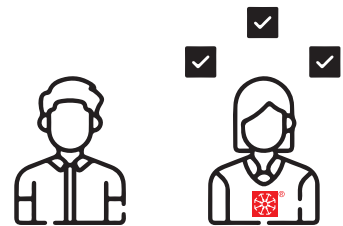
Everything on site – worldwide. This enables us to reduce the necessary transport routes and thus CO2 emissions to a minimum and therefore also the costs.

DESIGNED > HERE
BUILT < THERE

OUR PROJECT FLOW IS **STANDARDIZED** WORLDWIDE

01 PLANNING

Together with your personal local contact person, an individual exhibition stand design as well as a time and cost plan will be worked out. Your contact person is already working closely with the OSPI on site.



02 ORGANISATION

We look into any customs requirements, check the assembly rules and register the technical equipment.



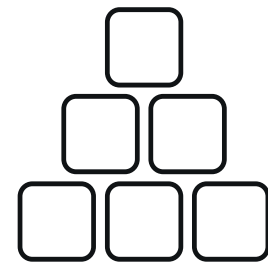
03 PROJECT HANDOVER

We OSPI all speak one language. This ensures that everything runs smoothly when it is handed over to the country abroad. The OSPI on site receives the stand data and details on the basis of our standardized process flow including all required OCTANORM system components with internationally uniform names.



04 STAND ASSEMBLY

We organize the smooth process, from the optimal transport route to on site logistics to structured assembly – Everything in accordance with the applicable guidelines at the respective exhibition site. Also we take care of other services during the events, such as booth staff or interpreters.



05 COMPLETION

Before the start of the event, your contact person will personally hand over your completely furnished exhibition stand.



TOGETHER FOR YOUR TRADE FAIR SUCCESS.

An international team of selected exhibition building companies that speak the same language and that bundles all of its knowledge and experience in order to achieve the best for your trade fair appearance together.

Exhibition: IAA
Exhibitor: Dana
Booth size: 323 m²





Exhibition: Spoga
Exhibitor: Kaemingk
Booth size: 2000 m²

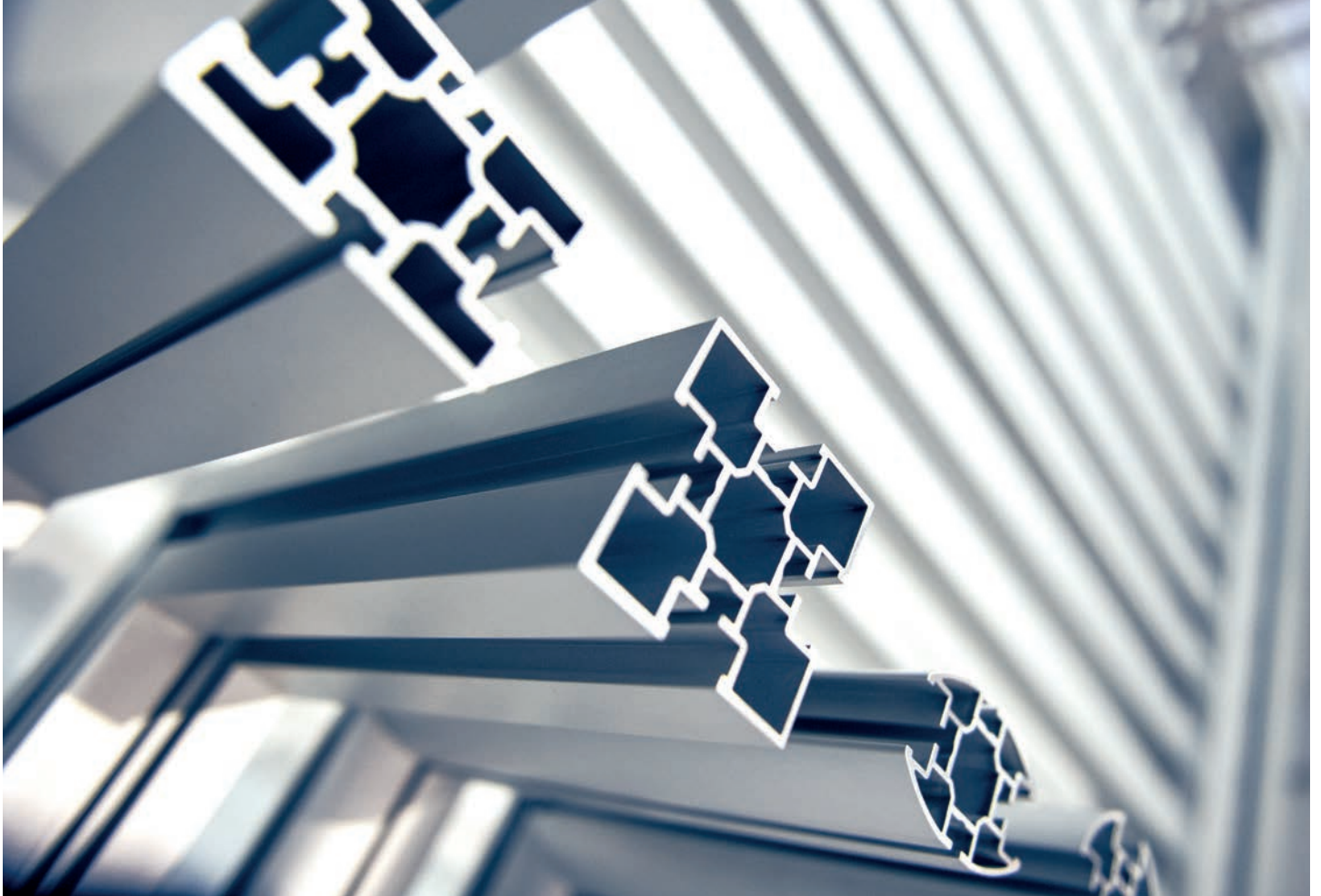


Exhibition: Transport Compleet
Exhibitor: Scania
Booth size: 234 m²

FROM A BRILLIANT IDEA TO A **REVOLUTION** IN EXHIBITION CONSTRUCTION.

OCTANORM is the leading quality brand in exhibition construction systems.

In 1969 OCTANORM established by Hans Staeger with the vision to develop an intelligent exhibition system combining efficiency, flexibility and individuality. The idea was developed into a concept that ignited the revolution of systems and OCTANORM continues to be a leader in product innovation and quality. In the 50-year history, it has developed into a specialized and globally active aluminum system manufacturer.





> **OCTALUMINA**

Light frames



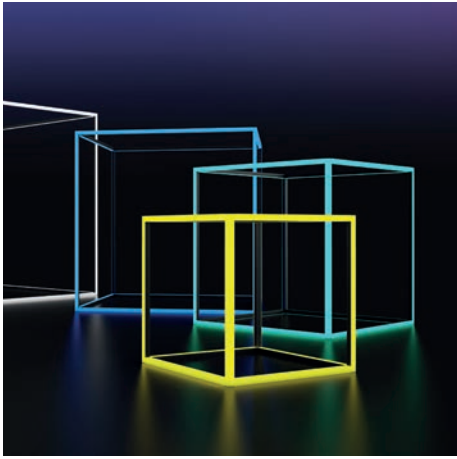
> **OCTAMESH**

Light structures with deep view effect



> **OCTAUNIVERSAL**

Free standing walls with a height of up to 6 meters



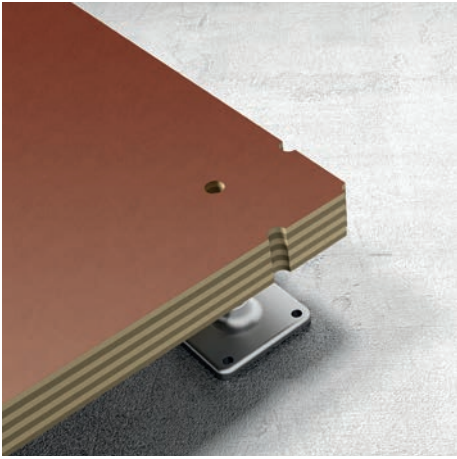
> **OCTALUX**

Luminous extrusions for stunning light structures



> **OCTARIG**

A flexible and safe ceiling construction



> **OCTAFLOOR**

Floor systems for indoor and outdoor use



> **MAXIMA**

The classic in exhibition construction



> **OCTAWALL 40**

A lightweight frame system for fabric and panel



> **OCTAWALL PRO**

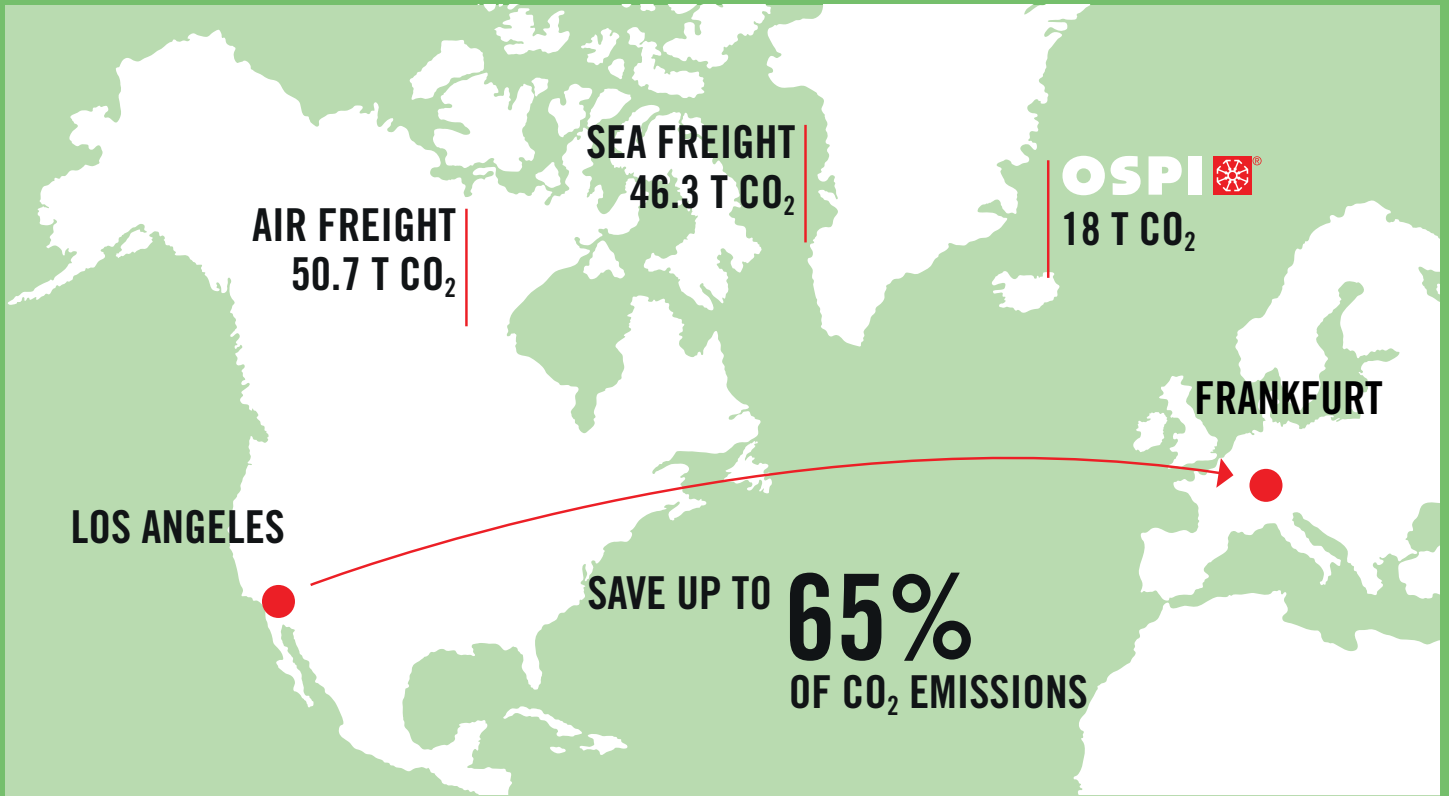
A frame system for LED, fabric and panel

**WITH OSPI,
CO2 EMISSIONS ARE
REDUCED BY OVER 65%.**

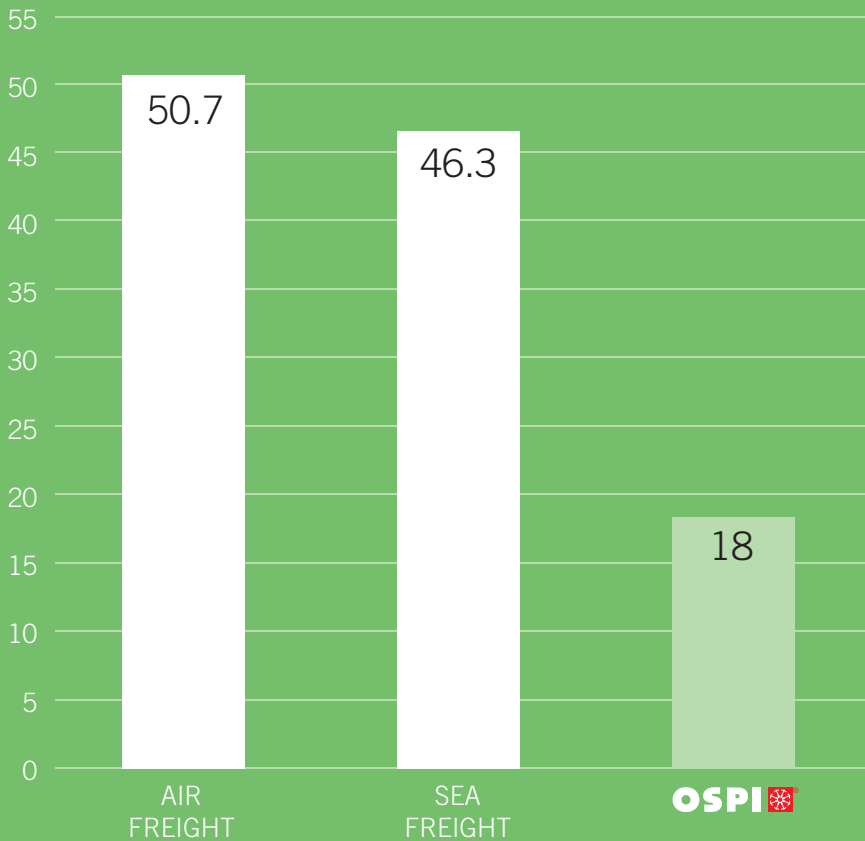


OSPI® stands for OCTANORM SERVICE PARTNER INTERNATIONAL.

With about 110 partners worldwide, it is right now the biggest international network of exhibition builders. Since every partner has agreed on only offering OCTANORM® products, customers get the same high quality worldwide. The underlying philosophy is the concept of „Designed Here. Built There“: The stand is planned by the exhibitor together with his local OSPI. The stand is then manufactured in the target country, and the country’s OSPI takes care of the assembly and everything else. The exhibitor can therefore fully concentrate on the preparation of his presentation and sales activities.



CO₂ EMISSIONS IN TONS



Thanks to the worldwide distribution of the material and personnel, the transport routes and the resulting CO₂ emissions can be massively reduced. However, the concept of sustainability is not only reflected here, but also in the OCTANORM stand construction system: It consists of recyclable aluminum and can be used for decades.

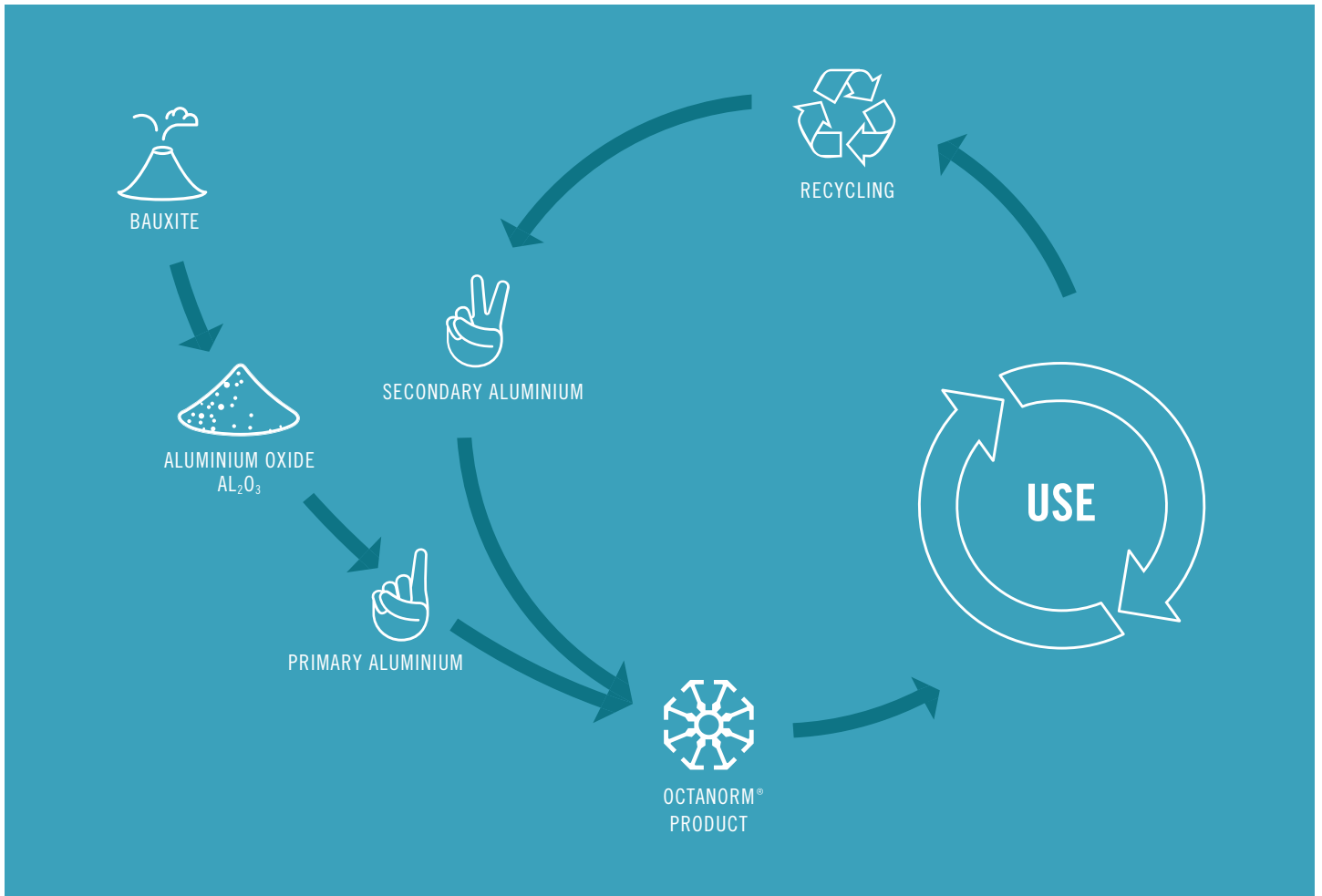
THE RECYCLING QUOTA OF OCTANORM PRODUCTS IS UP TO 90%* .

Environmental-friendly with a system.

System exhibition construction: sustainable, less planning and reduced costs compared to a conventional exhibition construction. Instead of being torn down and disposed after one exhibition, a system exhibition stand made from aluminum, is deconstructed at the end of an exhibition and can, thanks to its light weight and modular structure, be rebuilt quickly and easily at any time.

This makes the system exhibition stand the smarter choice for exhibition builders and exhibitors alike – both from an ecological and economical viewpoint.

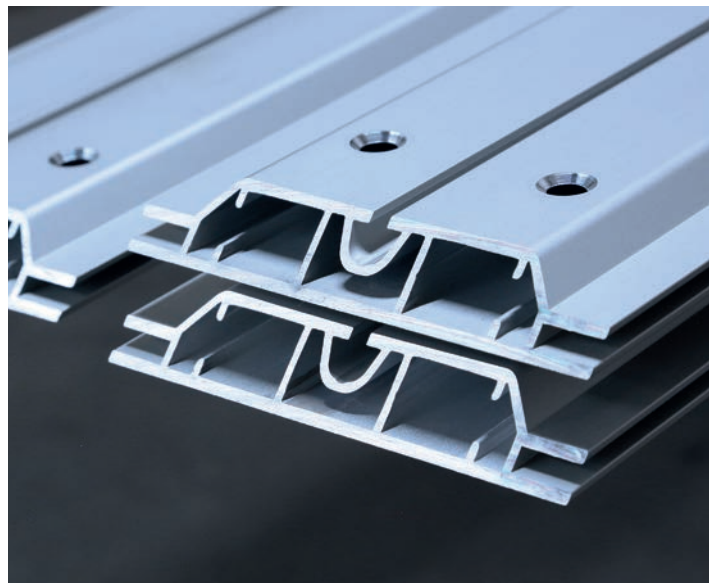




> ABOUT 75% OF THE ALUMINUM PRODUCED SO FAR ARE STILL IN USE

The recycling process of aluminum is quick and efficient, and can be repeated endlessly without a loss in quality. This allows for the biggest part of the worldwide demand to be met by secondary aluminum.

The advantage: Secondary aluminum needs 95% less energy than primary production.



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